Quarterly Dashboard to 30 June 2021: GROWTH FUND



7%

10%

12%



Asset acquisition - building

Cover shortfalls in cash and

sustain business-as-usual

■ Re-finance an existing loan

Scale up existing activity

Asset acquisition - not a

Build internal capacity

products/services

■ Pursue new revenue

■ Refurbishment

Deliver new

Other



The Growth Fund funds 14 social investors to make investments into charities and social enterprises

Of the **580** investments made into charities and social enterprises by the social investors to date...

f67k

Average investment

5 FTE

Median investee employees

£234k

Median turnover of recipients

28%

Borrowers that received Reach Fund or other capacity building support

51 months

Average loan term

7.2%

Average interest rate

71%

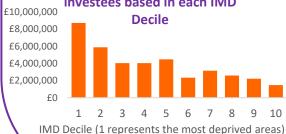
Loan recipients also received a Growth Fund grant

16%

Of total investment given

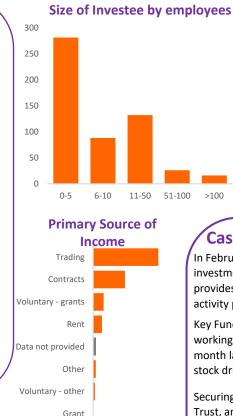
as grant

Value of investments into investees based in each IMD

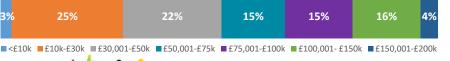


INVESTMENTS MADE at 30th June 2021 - totalling £38.9m

CLICK HERE to view interactive map



What is the spread of investment size?



















0 100 200 300 400

Case Study: Ebikebrum Cycle Shop and Café (Key Fund)

8%

What is the

purpose of the

investment?

27%

12%

In February 2020 Ebikebrum Cycle Shop and Café received a £83,000 Growth Fund investment from Key Fund's Northern Impact Fund. Ebikebrum Cycle Shop and Café provides a range of services from information about healthy lifestyle choices to full cycling activity programmes, specialising in electric bikes.

7%

Key Fund's investment was to fund equipment, stock, and working capital to expand the café's activities. However, a month later the first national lockdown came into force, as bike stock dried up overnight as the market for bikes exploded.

Securing Covid-19 funding led to a partnership with an NHS Trust, and the number of donated bikes rose to 40. This included a £25k of post-investment Grant C to purchase a bike trailer and fund two staff for three months.

Chris Coyle stated "We've been received so positively in our community, we do think the future is quite strong for the organisation, but without Key Fund help we would have struggled to do anything."

Read the full case study here











bikebrum



Quarterly Dashboard to 30 June 2021: CAPACITY BUILDING



Investment readiness grants for charities & social enterprises via social investor 'Access Points'

646

Grants awarded to date

£13.5k

Average Grant size

18

Grants awarded this quarter

ts for charities & social tor 'Access Points'

£8.71m

Grants awarded to date
£187k

Grants awarded this quarter

For more information see reachfund.org.uk

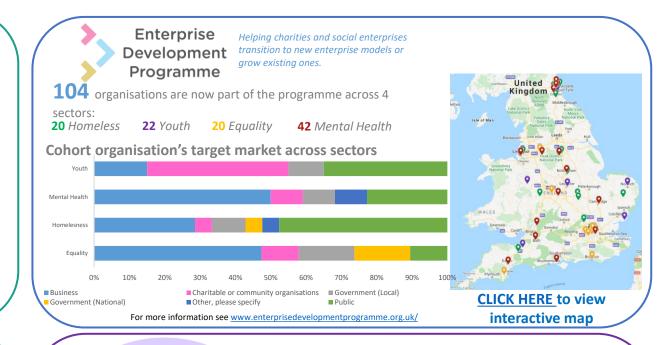
Continues

United
Kingdom

National Park

Showtons S

CLICK <u>HERE</u> to view interactive map





Phase 1 (2017-2020)

£2.8m has been awarded so far

 ${f 1}$ investment & ${f 82}$ grants have been made across eight themes



2,130 VC SEs reached directly



94 conferences or events held 241 new networks, collaborations or partnerships

Phase 2 (2020-2023)

£460k has been awarded so far

13 grants have been made across three themes:

Theme 1	Theme 2	Theme 3
Equality, diversity and inclusion in social investment	Business models and business support needs in the pandemic	Developing Flexible Finance proposals

£50k

£272k

OUR ENDOWMENT Invested under our 'total impact' approach whilst being spent down to fund these programmes [Tier 1] Charities and social enterprises delivering 33.85% social impact in the UK [Tier 2] .Charities and social enterprises delivering 1.07% social impact elsewhere [Tier 3] Other organisations delivering social impact [Tier 4] 39.57% Other organisations that have best in class ESG indicators (priority on S&G) 9.92% Read more about our total impact Portfolio investments at 30st June 2021 investment approach here

Strengthening the social investment market to better meet the needs of VCSEs - http://www.connectfund.org.uk

£138k



Quarterly Dashboard to 30 June 2021: COVID-19 RESPONSE



COVID-19 Case Study

Alternatives Activity Centre provides support for adults with learning disabilities in the city of Derby, in the form of an activity-based day centre, a training shop and community support.



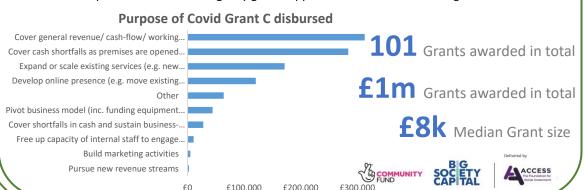
Covid-19 affected their ability to trade with a significant loss of income. Alternatives Activity Centre was only able to welcome 15 services users at their day and training centres, compared to 50 people before March 2020.

Even before the pandemic, their existing training centre was operating at full capacity and with social distancing the need for a new training venue became further exacerbated.

A £75,000 loan and £25,000 grant through the RRLF was secured which allowed Alternatives Activity Centre to buy their first property to be used as a training centre to improve independent living skills (in particular household and cooking skills) for young people transitioning from Children's to Adult services.

Post-investment Growth Fund Grant

c.£1m of the Growth Fund's previously unallocated grant was repurposed, to enable the investors to offer post-investment emergency grant support to some of their existing investees



COVID-19 Related Emergency Support

Grant from Dormant Account funds are allocated to social investors to blend with emergency repayable capital to provide to charities and social enterprise

