

Quarterly Dashboard to 31 March 2021: GROWTH FUND

INVESTMENTS MADE

at 31st March 2021 - totalling £36.4m

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22%



7.01%

12.79%

7.80%

What is the

purpose of the

investment?

26.52%





The Growth Fund funds 14 social investors to make investments into charities and social enterprises

Of the **545** investments made into charities and social enterprises by the social investors to date...

£67k

Average investment

5 FTE

Median investee employees

£234k

Median turnover of recipients

29%

Borrowers that received Reach Fund or other capacity building support

50 months

Average loan term

7.16%

Average interest rate

72%

Loan recipients also received a Growth Fund grant

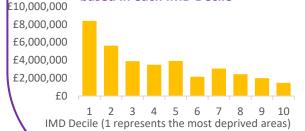
16%

Of total

investment given

as grant

Value of investments into VCSEs based in each IMD Decile



somerset ...

SPORTING





What is the spread of investment size?



■ <f10k ■ f10k-f30k ■ f30,001-f50k ■ f50,001-f75k ■ f75,001-f100k ■ f100,001-f150k ■ f150,001-f200k





15%

Data not provided

16%



200 150 100 50 6-10 11-50 51-100 **Primary Source of** Income Contracts Voluntary - grants Voluntary - other

Size of Investee by employees

0 100 200 300 400

Readipop's new Recording studio at Trafford Road featuring Readipop Co-Founder and Creative Director, Gavin Lombos.

Asset acquisition - building

Asset acquisition - not a building

Build internal capacity

 Cover shortfalls in cash and sustain business-as-usual Deliver new products/services

Other

Pursue new revenue streams

Re-finance an existing loan

Refurbishment

Case Study: Readipop CIC (Big Issue Invest) READIPOP

Readipop received a £90,000 Growth Fund investment from Big Issue Invest's impact loans England Fund. Readipop is a music charity providing access to music for vulnerable young people from hard-to-reach areas.

8.34%

BII's investment enabled them to purchase new premises at 15 Trafford Road, giving **Readipop** greater capacity going forward. Their work reached 43,522 people and conducted 679 education and outreach sessions.

Gavin Lombos. Co-Founder and Creative **Director** at **Readipop** stated "this is welcome news at a critical juncture in the history of our charity, and helps to ensure we can continue to grow our important work with people in Reading and its surrounding area".

Read the full case study here













Quarterly Dashboard to 31 March 2021: CAPACITY BUILDING



Investment readiness grants for charities & social enterprises via social investor 'Access Points'

628

Grants awarded to date

£13.6k

Average Grant size

16

Grants awarded this quarter

£8.52m

Grants awarded to date

£169k

Grants awarded this quarter

For more information see reachfund.org.uk



CLICK <u>HERE</u> to view interactive map



Helping charities and social enterprises transition to new enterprise models or grow existing ones.

30 organisations have been accepted into the second cohort

of the new programme. **93** organisations are now part of the programme across 4 sectors:

21 Homeless **25** Youth **21** Equality **26** Mental Health

Organisations' trading models:

48% B2C (direct consumer) 44% B2B (business/charity)

8% B2G (Government/public sector)

2.36%

United Constituted Constituted

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For more information see www.enterprisedevelopmentprogramme.org.uk/

Connect | Building a better social Fund | investment market

Phase 1 (2017-2020)

£2.8m has been awarded so far

1 investment & 82 grants have been made across eight themes



2,130 VC SEs reached directly



94 conferences or events held



241 new networks, collaborations or partnerships

Phase 2 (2020-2023)

£430k has been awarded so far

12 grants have been made across three themes:

Theme 1	Theme 2	Theme 3
Equality, diversity and inclusion in social investment	Business models and business support needs in the pandemic	Developing Flexible Finance proposals

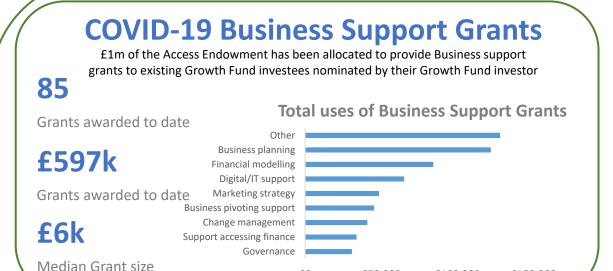
£138k £242k £50k
Strengthening the social investment market to better meet the needs of VCSEs - http://www.connectfund.org.uk

OUR ENDOWMENT Invested under our 'total impact' approach whilst being spent down to fund these programmes [Tier 1] Charities and social enterprises delivering 40.75% social impact in the UK [Tier 2] Charities and social enterprises delivering 1.14% social impact elsewhere [Tier 3] Other organisations delivering social impact [Tier 4] 40.06% Other organisations that have best in class ESG indicators (priority on S&G)

Portfolio investments at 31st March 2021 Read more about our total impact investment approach <u>here</u>



Quarterly Dashboard to 31 March 2021: COVID-19 RESPONSE



COVID-19 Case Study

Spectrum Days provides people with profound and multiple learning disabilities (PMLD) and their families with specialist support through a day-care facility and domiciliary care services.



Covid-19 has impacted **Spectrum Days** in numerous waysranging from increased cost of provision to operate safely, an increased pressure on Spectrum's existing space and transport fleet.

A £100,000 loan and £67,352 grant through the RRLF was secured to ensure **Spectrum** could withstand short term pressures arising from Covid-19.

The loan was used to purchase a new fleet of vehicles enabling **Spectrum** to continue delivering a vital service for its existing members, as well as being able to take on new members, growing its income and its impact.

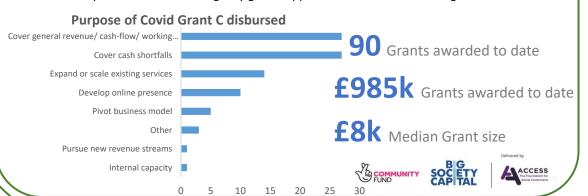
Post-investment Growth Fund Grant

£50.000

£100.000

£150.000

c.£1m of the Growth Fund's previously unallocated grant was repurposed, to enable the investors to offer post-investment emergency grant support to some of their existing investees



COVID-19 Related Emergency Support

Grant from Dormant Account funds are allocated to social investors to blend with emergency repayable capital to provide to charities and social enterprise

