

## Social investments made by investors into charities and social enterprises

Of the **434** investments made into charities and social enterprises by the social investors to date...

**£63k**  
Average investment

**48 months**  
Average loan term

**5 FTE**  
Median investee employees

**7.28%**  
Average interest rate

**£241k**  
Median turnover of recipients

**59%**  
Loan recipients also received a Growth Fund grant

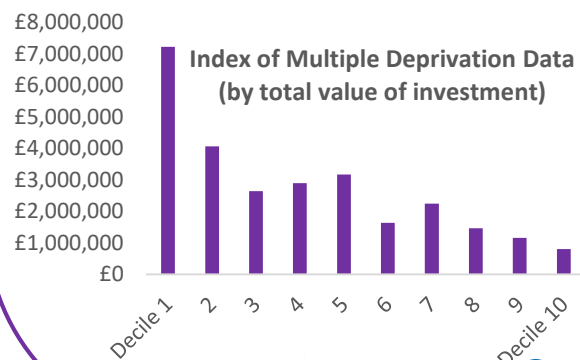
**29%**  
Borrowers that received Reach Fund or other capacity building support

**12%**  
Of total investment given as grant

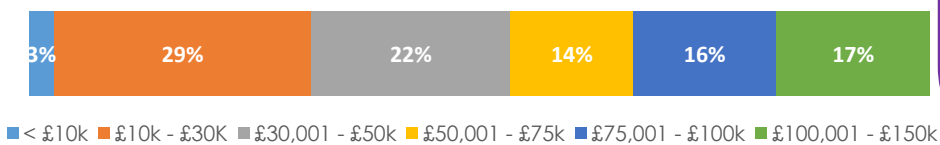
## INVESTMENTS MADE at 31<sup>st</sup> Dec 2019 - totalling **£27.3m**



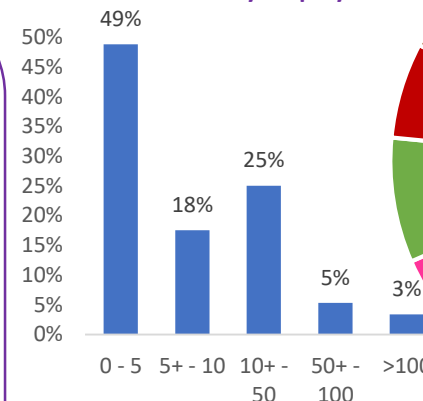
[CLICK HERE](#) to view interactive map



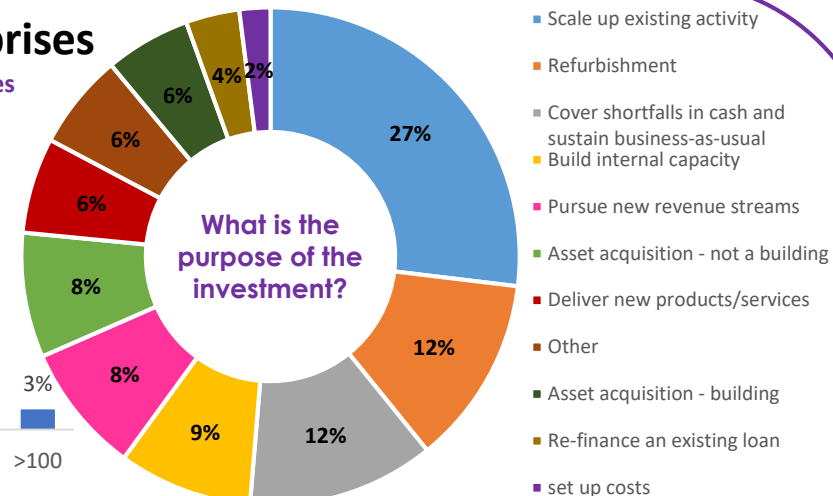
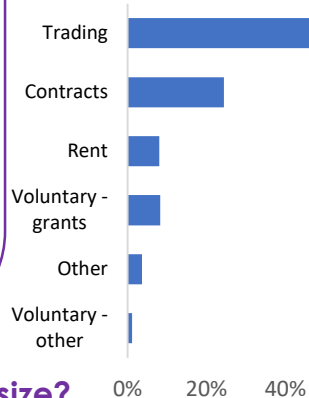
## What is the spread of investment size?



## Size of VCSE by employees



## Primary Source of Income



## Case Study: Positive Support for You (Big Issue Invest)

**Positive Support for You** received a Reach Fund grant in 2017 to re-organise their financial management and accountancy systems.

This enabled them to receive a **Growth Fund** investment of £25,000 from Big Issue Invest's Impact Loans England fund.

The investment was needed to support cash flow and cover the gap that many organisations face in delivering commissioned contracts and receiving payment for them.

The investment enabled Positive Support for You to make prompt payments and continue their valued work in the North East supporting people with a learning disability to live a meaningful and quality life in the community.



# Quarterly Dashboard to 31 Dec 2019: CAPACITY BUILDING

## REACH

Investment readiness grants for charities & social enterprises via social investor 'Access Points'

**508**

Grants awarded to date

**£6.9m**

Grants awarded to date

**£14k**

Average Grant size

**£655k**

Grants awarded this quarter

**30**

Social investor 'Access Points'

For more information see [reachfund.org.uk](http://reachfund.org.uk)



[CLICK HERE to view interactive map](#)

For more information see [www.enterprisedevelopmentprogramme.org.uk/](http://www.enterprisedevelopmentprogramme.org.uk/)

## Enterprise Development Programme

Helping charities and social enterprises transition to new enterprise models or grow existing ones.

**90**

Feasibility Grants awarded to date

**35 Homeless 53 Youth**

**£7.6k**

Average feasibility grant size

**40**

Enterprise Learning places awarded

**20 Homeless 20 Youth**

**33**

Development Grants awarded to date

**16 Homeless 17 Youth**

**£34.6k**

Average development grant size



[CLICK HERE to view interactive map](#)

\*Deployment figures are the same as last quarter as the programme's pilot year ended in Sept 19. Further grants will be deployed in 2020.



## Building a better social investment market

**£2.5m** has been awarded so far

**1** investment & **66** grants have been made across eight themes



Unlocked additional £500k from other funders



**2,130 VCSEs** reached directly



Almost 4,000 hours of enterprise development support delivered to VCSEs



**241 new networks, collaborations or partnerships**



**94 conferences or events held**

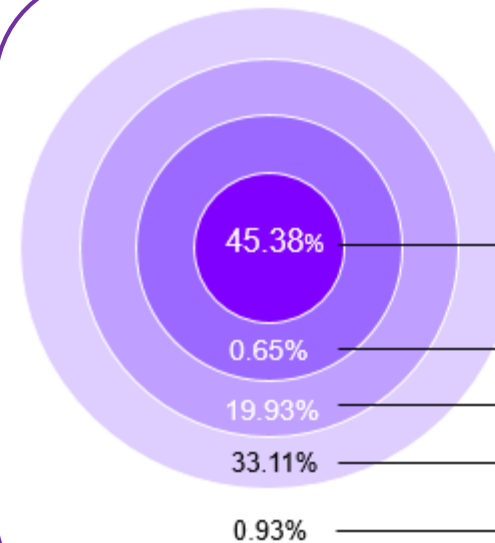


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Strengthening the social investment market to better meet the needs of VCSEs - <http://www.connectfund.org.uk>

## OUR ENDOWMENT

Invested under our 'total impact' approach whilst being spent down to fund these programmes



Portfolio investments at 31<sup>st</sup> Dec 2019