Quarterly Dashboard to 31 Dec 2018: GROWTH FUND



34%





Social investments made by investors into charities and social enterprises





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Of the 239 investments made into charities and social enterprises by the social investors to date...

£64k

5 FTE

Average investment

7.37%

Median investee employees

rate

Median turnover of recipients

26%

£234k

Borrowers that received Reach Fund or other capacity building support

55%

Loan recipients also received a Growth Fund grant

47 months

Average loan term

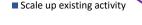
Average interest

12%

Of total investment given as grant

What is the primary source of income of investees?





Cover shortfalls in cash and sustain business-as-usual Pursue new revenue streams

Refurbishment

- Asset acquisition not a
- Deliver new products/services
- Re-finance an existing loan
- Build internal capacity
- Other
- Asset acquisition building

What is the spread of the investment size?



The social investors delivering the Growth Fund

What is the

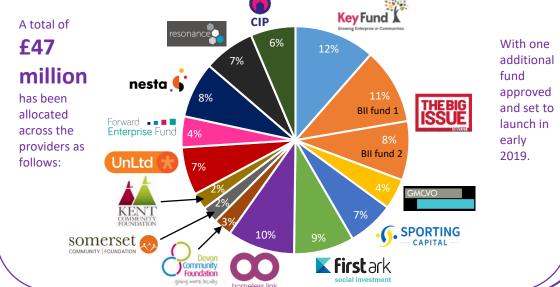
purpose of the

investment?

15%

9%

9%





Quarterly Dashboard to 31 Dec 2018: CAPACITY BUILDING



Investment readiness grants for charities & social enterprises via social investor 'Access Points'

252

£3.48m

Grants awarded to date Grants awarded to date

29

£359k

Grants awarded this quarter Grants awarded this quarter

25

Developme £277,430

Networks £364.700

Diversity

8 grants

£13.9k

Average Grant size Social investor 'Access Points'

and Business
Templates Development
£60,000 £109,900

Diversity £357.235

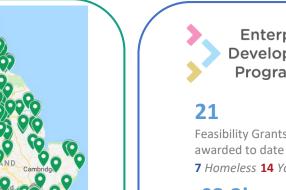
Data Sharing

2 grants

For more information see reachfund.org.uk



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Helping charities and social enterprises transition to new enterprise models or grow existing ones.

Development Grants

3 Homeless 3 Youth

awarded to date

£31.1k

Feasibility Grants

7 Homeless 14 Youth

20 Homeless **20** Youth

£8.3k

Average feasibility grant size

Average development grant size

40 Enterprise Learning places awarded

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interactive map

For more information see sibgroup.org.uk/enterprise-development-programme

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£2.05m has Capacity Building £708,670 been awarded so

1 investment & 46 grants have been made across eight themes



Market Information Skill Development

Networks



13 grants

Capacity Building

Business Development 2 grants & 1 investment

Strengthening the social investment market to better meet the needs of VCSEs - http://www.connectfund.org.uk

Standards

1 grant

[Tier 1] 46.7% [Tier 2] 0.3% [Tier 3] 17.8% [Tier 4] 34.1%

OUR ENDOWMENT Invested under our 'total impact' approach whilst being spent down to fund these programmes Charities and social enterprises delivering social impact in the UK Charities and social enterprises delivering social impact elsewhere Other organisations delivering social impact Other organisations that have best in class ESG indicators (priority on S&G) Cash Read more about our total impact investment approach here Portfolio investments at 31st Dec 2018